



ITALIAN TRADE AGENCY

ICE - Agencija za promociju u inostranstvu i internacionalizaciju italijanskih firmi

Odjel ambasade Italije  
za promociju ekonomskih odnosa

**“BUILDING TOGETHER ITALY & BOSNIA HERZEGOVINA:  
ENERGY – ENVIRONMENT - TRANSPORT”**

**Sarajevo, 27. mart 2019.  
Hotel “Europe”, 9:00 sati  
ITALIAN COMPANY**

	COMPANY	DESCRIPTION
1	<b>Imequadri Duestelle</b> <a href="http://www.imequadriduestelle.it">www.imequadriduestelle.it</a>	<b>IMEQUADRI DUESTELLE</b> is operating on the market of <b>electrical switchgears</b> and relevant components for the generation, transmission and distribution of power and energy. Imequadri is part of IME Group, founded in 1962, its headquarters and manufacturing activity are based in Ugnano (BG) near Milan, on a surface of more than 25,000 sqm. (16,000 sqm. indoor). The company is certified ISO 9001, ISO 14001 and ISO 45001. Products: • The Switchgear Division designs and produces: Low Voltage switchgears: power centers POLIMETA series; motor control centers MULTICONTROL series. Medium Voltage switchboards: AIS Metal Clad LSC2B-PM class NORMOCLAD series; AIS Metal Enclosed LSC2A-PI class ROTOBLOC series, with air insulated LBS; AIS Metal Enclosed LSC2A-PM class MINIBLOC-6 series, with SF6 insulated LBS; • The MV Equipment Division projects and manufactures: compact combined SF6 insulated 24 kV Circuit Breakers SINTER series, including switch and vacuum breaker; up to 36 kV indoor MV Load Break Switches and Disconnectors (Air or SF6 gas insulated). - Busducts and Container package units complete the production range.
2	<b>Toshiba</b> <a href="http://www.toshiba-tds.com">www.toshiba-tds.com</a>	Toshiba T&D EUROPE (hereinafter TTDE) provides tailored solution in the <b>Energy transmission &amp; distribution sector</b> . It has got experience in HV substations (up to 420 kV), HVDC converter station, in the REN environment as PV plants and wind farms, from the design to the construction and the Operation & Maintenance of the plants. TTDE operates also as system integrator for Toshiba’s Battery Energy Storage Systems solutions (BESS). TTDE is currently involved in the Balkans for the HVDC connection between Italy and Montenegro and with a project in Rep. Srpska for

		<p>the renewal of the distribution network for Elektrokrajina and it is present with Branches in Banja Luka and in Podgorica.</p> <p>TTDE combines the quality of Toshiba products with the global experience in project implementation acquired by Ansaldo.</p>
3	<p><b>Itec Engineering</b></p> <p><a href="http://www.itec-engineering.it">www.itec-engineering.it</a></p>	<p><b>ITEC engineering S.r.l. - Company profile</b></p> <p>ITEC engineering is an independent engineering company founded in June 2006 and formed by engineers and technicians with expertise in the field of <b>hydraulic, structural and road engineering</b>. Our mission is to provide high quality engineering services in the civil, environmental and infrastructural sectors, and to contribute to a conscious use of resources and territory. Our main customers are public bodies, service companies, industries and private companies. We have the UNI EN ISO 9001: 2008 Quality Certification for "Engineering Services" (EA34). The business structure consists of two operating units with offices in Genoa and Sarzana (SP). All the team works according to advanced quality standards using innovative tools at international level. We study design solutions working in synergy with our clients to ensure the optimization, functionality and cost-effectiveness of the project from feasibility analysis to implementation. We support clients in choosing the most appropriate technologies by offering innovative materials and advanced construction techniques. ITEC technical staff has specific professional skills for:</p> <ul style="list-style-type: none"> <li>project management, design and work supervision;</li> <li>hydraulic risk analysis;</li> <li>assessment of the structural reliability of works in reinforced concrete, steel and masonry;</li> <li>technical and economic evaluation of infrastructures and building constructions.</li> </ul>
4	<p><b>3TI Progetti</b></p> <p><a href="http://www.3tiprogetti.it">www.3tiprogetti.it</a></p>	<p>3TI PROGETTI is the largest Italian independent fully employee - owned engineering company, ranked in the ENR TOP 225 INTERNATIONAL DESIGN FIRMS, offering consulting services for over 20 years in planning, design, pmc of <b>transport infrastructures, hospitals &amp; buildings, energy &amp; water</b> and having developed over 2500 projects. We are a global player operating in more than 30 Countries: Europe, America, Africa, Asia and Middle East. The total turnover has more than doubled over the last years and foreign revenues represent 75% of this total. Among our staff we have young talents and experienced professionals from 20 different countries, speaking 15 different languages and with outstanding skills and knowledge in all fields of engineering and new technologies (such as BIM). While working abroad we believe that real integration is key in approaching business, we respect the countries' traditions and local culture, providing our international experience to create a diverse blend of contemporary design.</p>
5	<p><b>SIB Studio Ingegneria Bello</b></p> <p><a href="http://www.studioingegneriabello.it">www.studioingegneriabello.it</a></p>	<p>S.I.B. Studio di Ingegneria Bello S.r.l. is a society an engineering company located in Italy, in the city of Benevento. The firm was born in the 1957; in the 1984 it became a professional association and, since January 1<sup>st</sup>, 2015, it has turned into an engineering company. Thanks to the experience gained in these years and thanks to a totally integrated group, the company provides solutions and methodologies mainly for the Public Administrations, to the designing and the</p>

		<p>managing of programs and the actions founded with Community budget <b>for the development of cities and territories</b>. The most significant experiences of the studio, in the recent years, have been focused in the <b>Urban Regeneration field</b>, such as the renovation of historical city centres, network Infrastructures, hydro geological instability and energy efficiency, with BIM work methodology.</p> <p>The company's mission is to provide innovative engineering services with managing and financial solutions.</p>
6	<p><b>Eemaxx</b></p> <p><a href="http://www.eemaxx.it">www.eemaxx.it</a></p>	<p>EEMAXX ENGINEERING srl</p> <p><b>Our Service Portfolio - A Comprehensive Approach Project Development</b></p> <p>As a turnkey project developer, we are be able to offer project development up to completion as turn key solution.</p> <p>We develop own projects or acquire project rights. Our business model is BOT (Build Operate and Transfer). Once the project is completed we will transfer the SPV to the final client.</p> <p>We also provide EPC services</p> <p><b>EPC</b></p> <p>As the general contractor, we deliver all the services towards the completion of turn-key PV plants, including procurement or production of all necessary equipment and parts, as well as the installation.</p> <p>We have a strong network of equipment suppliers and service providers in place and work with experienced local or international EPC and/or BOS partners.</p> <p><b>Interconnection</b></p> <p>We take care of the connection to the grid, including tests, provisional acceptance and final acceptance certificate</p> <p><b>Assets Management and Operation &amp; Maintenance</b></p> <p>We can provide asset management and O&amp;M services to the PV plant together with our service partners around the world</p> <p><b>Distributed Energy and Market Parity</b></p> <p>We developed a new approach to PV by offering distributed energy and market parity services including dispatching energy on and off grid if needed.</p>
7	<p><b>SPEA</b></p> <p><a href="http://www.spea-engineering.it/it/">www.spea-engineering.it/it/</a></p>	<p>Spea Engineering S.p.A.</p> <p><b>SPEA Engineering S.p.A.</b>, an Atlantia Group subsidiary, has over 50 years experience in the delivery of integrated engineering services for <b>transport infrastructure, including roads and motorways, airports and car parking systems</b>.</p> <p>Our over 600 experts offer consulting services, with respect to feasibility studies, designs, construction site supervision and project management, monitoring and maintenance, for both new infrastructure projects and developments and the refurbishment and extension of existing infrastructure, including safety upgrades.</p> <p>SPEA Engineering, a global player with operations in Europe, South America, Africa and Asia, is definitely the ideal partner for providing all-round support and assistance throughout the lifecycle of transport infrastructures, from the planning and development of new projects, to construction and monitoring.</p> <p>Our services include:</p> <ul style="list-style-type: none"> <li>Transport feasibility studies and consulting;</li> <li>Asset Management and Value Engineering;</li> <li>Land management and Environmental Impact Reports;</li> </ul>

		<p>Design, project management and work supervision of motorway infrastructure and airport airside facilities;          Functional dimensioning, architectural development, integrated design and work supervision of Passenger Terminal and airport buildings;          Tolling systems advisory and design services;          Motorway and airport infrastructure management;          Road safety control services.</p>
8	<p><b>Alpina</b></p> <p><a href="http://www.alpina-spa.it/en/preview">www.alpina-spa.it/en/preview</a></p>	<p>Alpina is one of Italy's oldest engineering companies, established in Milan in 1954. Alpina produces designs for large-scale infrastructures and buildings, performs feasibility and territorial planning studies, provides works supervision, technical, financial and administrative advice and manages the construction of projects with attention to safety, environment and costs. Alpina specializes in the following disciplines:</p> <p><b>Hydraulics</b> (hydroelectric power plants, aqueducts/sewers, river structures, dams, waterfronts)  <b>Transportation</b> (highways, railways, metro lines)  <b>Structures</b> (civil engineering structures and buildings)          Underground (subways, metros, tunnels, soil treatments, foundations)  <b>Urban development</b> (primary and secondary urbanization projects, redevelopments)          Buildings (private and public buildings, sport halls, labs)</p>
9	<p><b>Duomi</b></p> <p><a href="http://www.duomi.it">www.duomi.it</a></p>	<p>DUOMI L.t.d. is a dynamic and ever expanding company, specializing in all major areas of civil engineering: <b>transport infrastructure, maritime and coastal structures, water and environmental engineering, civil and industrial systems</b>. DUOMI L.t.d. operates in all the engineering sectors, assisting his clients during the entire project development: from preliminary studies and surveys, to the design phase, to the construction supervision and monitoring activities. DUOMI L.t.d. provides services to a wide range of clients including real estate companies, contractors, consultants, public authorities and other private organization</p> <p>The company employs professionals which shall cooperate in permanently at the property at issue, for the attainment of objectives set and at the same time maturing high level of specialization in the fields of activity of the company.</p>
10	<p><b>Aiscat Servizi</b></p> <p><a href="http://www.aiscatservizi.com">www.aiscatservizi.com</a></p>	<p>Aiscat Servizi is a consulting engineering company founded in 2005 as subsidiary of AISCAT with the aim of supporting the Italian Associated Toll Motorway Companies, by providing added-values services in the fields of road engineering and transport economics.</p> <p><b>AISCAT is the Italian Association of Toll Motorways and Tunnels Operators</b> which gathers and represents the Italian Concessionary Companies, aiming at collecting and comparing the experiences and common needs of its members. The Association's effective members are companies, entities and consortia that own a concession for the construction and/or management of Italian toll motorways or tunnels. There are currently 24 members, representing more than 6,000 kilometers of motorway network. Since its establishment, Aiscat Servizi provided its expertise to both national and international partners, by carrying out many assignments aimed at supporting</p>

		private companies and public entities in improving management and operation policies of transport infrastructure.
11	<b>NET ENGINEERING SPA</b>  <a href="http://www.netspa.com">www.netspa.com</a>	<p>NET Engineering International Group, recognized as one of the leading private engineering companies with 40+ years of experience, covers the full range of engineering expertise in the field of <b>mobility and transport infrastructures</b> with 40M€ of turnover (forecast 2018) and over 380 FTE European professionals in Italy, Germany and Bulgaria. Its multi-disciplinary approach to infrastructure planning, design and management covers all the steps from data analysis to construction and the professional activities include the following fields:</p> <ul style="list-style-type: none"> <li>- Capacity Building, Consultancy and technical assistance</li> <li>- Transport planning: studies, modelling and safety</li> <li>- Railway infrastructure (6.800 km) and rolling stock</li> <li>- Roads &amp; highways: 2.100 km</li> <li>- Urban/regional transport: 1.400 km</li> <li>- Airports: 200 airports</li> <li>- Structures: 570 bridges and viaducts</li> <li>- Environment: 1.000 projects</li> <li>- Water: 100 projects</li> <li>- Buildings &amp; depots: 170 projects</li> <li>- Project management consultancy</li> </ul> <p>NET Engineering Group is ranked n.155 in the ENR Top 225 International Design Firms in the year 2018.</p>
12	<b>IRD Engineering S.r.l.</b>  <a href="http://www.irdeng.com/it/">http://www.irdeng.com/it/</a>	<p>IRD Engineering is a leading Italian engineering consultancy offering comprehensive solutions worldwide for <b>roads, railways, bridges, airports, building facilities, water and energy infrastructures</b>. 100% independent from any construction and industrial group, IRD provides such services as design, supervision, technical assistance and procurement (design &amp; build, BOT, PPP, concession, etc.), planning and technical feasibility, economic-financial studies, in all phases of project implementation, for both public and private sector clients.</p> <p>IRD Engineering has developed extensive experience and a deep background especially in collaboration with the funding programmes of the European Commission, the European Bank for Reconstruction and Development, the European Investment Bank, the World Bank, the Asian Development Bank, the Islamic Development Bank, the United Nations, the NATO and other IFIs.</p> <p>IRD Engineering is active in the B&amp;H since 2005 and has successfully carried out several projects in the Country, among which:</p> <ul style="list-style-type: none"> <li>• “Preparation of preliminary studies and designs for improvement of the road on SEETO Route 2a: Lašva – Jajce – Ugar – Banja Luka Bypass” [Period: 2016 - 2017]</li> <li>• “Capacity building of B&amp;H Railway Regulatory Board (EU)” [Period: 2016 - 2017]</li> <li>• “Supervision of Detailed Design and Construction Works on Banja Luka-Doboj Motorway (Prnjavor-Doboj section), under FIDIC (EBRD)” [Period: 2012 - 2018]</li> </ul>



		<ul style="list-style-type: none"> <li>• “<i>Technical assistance to railway authorities in B&amp;H in harmonizing regulations for maintenance of railway infrastructure and rolling stock with the EU Directives (EU)</i>” [Period: 2009 - 2011]</li> <li>• “<i>Detailed Design and Works Supervision for Gradiska - Banja Luka Motorway, under FIDIC (EBRD)</i>” [Period: 2005-2013]</li> </ul> <p>IRD Engineering can count on a strong presence in the Europe, Central Asia and Africa, being successfully involved from many years in the Preparation, Design and FIDIC Supervision of major infrastructural Projects.</p>
13	<b>MATILDI &amp; PARTNERS</b>  <a href="http://www.matildi.com">www.matildi.com</a>	<p><b>MATILDI + PARTNERS</b> is an independent professional services organisation focused on delivering “<b>best in class</b>” and “<b>value adding solutions</b>” to all our clients.</p> <p>We are among Italy’s leading civil engineering companies, an area in which we operate successfully and continually <b>since 1950</b>.</p> <p>Our capability covers all <b>range of infrastructure projects, with a specialty in bridge design and steel bridges</b> in particular, where we are among the top leaders in Italy.</p> <p>Our design approach is constantly aimed at providing <b>innovative solutions</b>, that are lean, safe, fast to build and cheap to maintain. This approach is continuously sustained and improved by the experience gained on the field, assisting the construction team until completion. We are proud of the fact that almost the entirety of our designs have been built, a testimony of the reliability and appreciation we gained over the last 65 years in our field.</p>
14	<b>Studio Martini</b>  <a href="http://www.martiniingegneria.it/">www.martiniingegneria.it/</a>	<p>Studio Martini Ingegneria Srl is a limited liability company established in 2002, which merged from STUDIO ANTONIO MARTINI founded in <b>1991</b>. Studio Martini’s primary specialty is <b>in civil infrastructure, design and works supervision</b>. The firm carries out all activities at each phase of the project’s life-cycle: <b>prefeasibility studies, preliminary and detailed design, works supervision, quality control of building materials and construction techniques, design review and project validation, site safety coordination and final testing</b>. Initially focusing on transportation planning and road infrastructure, over the years it has progressively expanded its areas of business, building on long-standing experience and partnerships, which have enabled it to evolve into an organization able to offer a full range of advanced services in all areas of <b>civil engineering</b>. Studio Martini is certified <b>ISO 9001</b> (<i>Engineering services and Design Review for Validation</i>), <b>ISO 14001</b> and <b>OHSAS 18001</b>.</p>
15	<b>Technital</b>  <a href="http://www.technital.it/en/">http://www.technital.it/en/</a>	<p>Firma Technital S.p.A. Milano je jedna od najstarijih i najznačajnijih italijanskih inženjerskih preduzeća osnovana još davne 1964. godine, <b>specijalizirana u svim glavnim područjima sektora građevinarstva: cestovne i željezničke infrastrukture, pomorskih i obalnih radova te uređenja riječnih tokova, zaštite okoliša</b>, projektovanja civilnih i industrijskih postrojenja kao i električnih i mehaničkih pogona.</p> <p>Zahvaljujući stručnosti svojih uposlenika firma Technital S.p.A. je više puta bila nagrađivana od strane velikih javnih i privatnih subjekata kao</p>

		<p>i međunarodnih finansijskih organizacija. Pored glavnog sjedišta firme koje se nalazi u Milanu te ispostave u Veroni, firma posjeduje i 12 podružnica širom svijeta i to u Hrvatskoj, Džibutiju, Gruziji, Indiji, Iraku, Poljskoj, Kataru, Trinidad i Tobagu, Tunisu, Tanzaniji, Urugvaju i Zambiji.</p>
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